



The Ford Meter Box Company, Inc.

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January 27, 2020

Subject: AIS Waiver Expiration

To Our Valued Customers,

On February 24, 2020, the American Iron and Steel (AIS) waiver for stainless steel nuts and bolts will expire. This changes what Ford product codes will meet AIS requirements going forward.

Ford Meter Box is prepared to meet all your domestic product needs. We have spent the last several years building a large inventory of domestic stainless steel hardware to meet the new 100% domestic requirements for AIS jobs.

For Ford products *that contain stainless steel hardware*, you must order products with a “-U100” suffix as items with the “-U” suffix will no longer meet AIS.

For questions regarding the sun-setting of the stainless steel waiver, please contact your local Ford® Sales Representative or Customer Service Manager.

Regards,

THE FORD METER BOX COMPANY, INC.

A handwritten signature in black ink that reads "Thomas A. Lower". The signature is fluid and cursive, with the first name being the most prominent.

Thomas A. Lower
Vice President
Senior Manager of Sales and Marketing