



The Ford Meter Box Company, Inc.

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April 8, 2025

To Our Valued Customers:

Our February 14, 2025, price increase announcement referenced the fluid nature of tariff discussions at the national level and their potential impact on material costs. Executive orders signed in February and March each implemented 10% tariffs on goods imported from China. Ford Meter Box® absorbed these additional costs as we waited for a change in direction and clarity on the future. Unfortunately, we are unable to continue absorbing these additional costs and must increase the prices of our imported product offerings. **Effective immediately, we are implementing a 20% price increase on the following Ford® products:**

- Import iron saddles in Catalog Section AA
- Import cast couplings, including FC2W and BOALINQ couplings, in Catalog Section M
- FC3 steel couplings in Catalog Section M
- Import Uni-Flange® restraint products in Catalog Section U
- RFAP/RFAD restrained flange adapters, 12" and below, in Catalog Section U

This does not represent an across-the-board price increase and only applies to the product groups listed above. The increase will be implemented with a discount change (see enclosed distributor discount page).

All existing fixed-price quotations will be observed throughout the contract period. All other pricing programs will be adjusted, and updated discount sheets will be forthcoming. Pricing on orders received before April 8, 2025, will be honored.

For your convenience, a PDF copy of our price book is available for download on our website, www.fordmeterbox.com. An Excel version is also available on our distributor portal.

The tariff situation remains ever-changing. We are still processing the impact of the recently announced reciprocal tariffs, as well as the Section 232, 25% tariffs implemented in March on steel and aluminum products, which also applied to iron. Should any additional price changes become necessary, we will notify you as soon as possible.

We want to thank you for your continued support of The Ford Meter Box Company. Please contact your Ford Meter Box® Customer Manager or Sales Representative with any questions.

Best Regards,

THE FORD METER BOX COMPANY, INC.

Rodney A. Kelsheimer
Senior Manager of Domestic Sales