



The Ford Meter Box Company, Inc.

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January 3, 2023

To Our Valued Customers:

The Ford Meter Box Company, Inc. will be implementing a price increase effective immediately, January 3, 2023.

Ford Meter Box® has always taken a measured approach when considering price increases and we only do so when economically necessary. This increase will be implemented through a combination of list price and discount adjustments that will allow us to return all catalog sections to a single discount (multiplier). The following Ford product offerings are increasing by 8%:

- No-lead brass, brass saddles, coppersetters, plastic pitsetters, and meter testing equipment in Catalog Sections A, AB, B, E, F, FA, G, GA, H, I, J, and K.
- Iron products, including curb boxes, covers and lids, yoke bars, and iron meter boxes in Catalog Sections C, D, and E.
- Domestic and import iron saddles in Catalog Section AA.
- Domestic Uni-Flange® joint restraint products in Catalog Section U.

This does not represent an across-the-board price increase, and only applies to those product groups listed above. For all other product groups not affected by the increase, we will simply adjust list prices and discounts resulting in the same net cost.

All existing fixed price quotations will be observed through the contract period. Pricing on orders received prior to January 3, 2023 will be honored. All other pricing programs will be adjusted and updated discount sheets will be forthcoming.

Printed price books will not be available for mailing. For your convenience, a PDF copy of the new price book has been posted to our website, www.fordmeterbox.com, and is available for downloading. An Excel version of our price book is also available for downloading on our distributor portal.

As always, we would like to thank you for choosing The Ford Meter Box Company as your supplier of water works products. Please contact your Ford Meter Box® Customer Manager or Sales Representative with any questions.

Regards,

Thomas A. Lower
Senior Vice President
Sales and Marketing

Rodney A. Kelsheimer
Manager of Inside Sales