

## Fulfilling Our Mission

I am excited to announce that 2023 ushers in a monumental year at Ford Meter Box as we celebrate our 125th year as a manufacturer of products for the water and waste water industries. From our humble beginning producing meter boxes to prevent water meters from freezing to today's comprehensive line of waterworks and pipeline products, Ford continues to innovate while supporting the needs of our customers.

Reflecting on our past, former Ford Meter Box President Tom Hodson wrote on the occasion of our 100th anniversary in 1998: "I am proud to be a part of the changes at Ford Meter Box Company and feel an awesome responsibility to help guide the company into the next century by building on a solid, 100 year old foundation. You will continue to see changes at the Ford Meter Box Company; however, our principles will remain the same". These words ring true today just as they did 25 years ago.

In these extraordinary and challenging times, Ford remains dedicated to our customers and partners in the water industry. As we roll out our new "Water is Life" advertising campaign, we strive to grow our support of the industry with large commitments of time, dollars, equipment, and manpower. With an unprecedented amount of new equipment already in place and more on order, we seek to increase capacity and grow efficiency, all while remaining committed to producing superior-quality parts.

At Ford, we're proud of the role we play in delivering clean water to communities around the world. Our experienced employees are mindful that the products we develop and manufacture every day provide an efficient and abundant flow of our most precious natural resource. Indeed, with every turn of the tap, we know we've done our job. As we move forward, our focus continues to be a dedication to quality and exemplary customer service. The decisions we make today have massive implications for the business of tomorrow. What lies at the core of our decision-making helps guide us during these unprecedented times. Learning and growing from these challenges allows us to prepare for the next 125 years.

We look forward to the future with optimism. With a major focus on underinvested infrastructure needed for the waterworks industry, we recognize there are demands that need to be met. At Ford, we remain committed to improving and investing in our company, employees, and manufacturing facilities in the coming years, while doing all we can to meet industry needs.

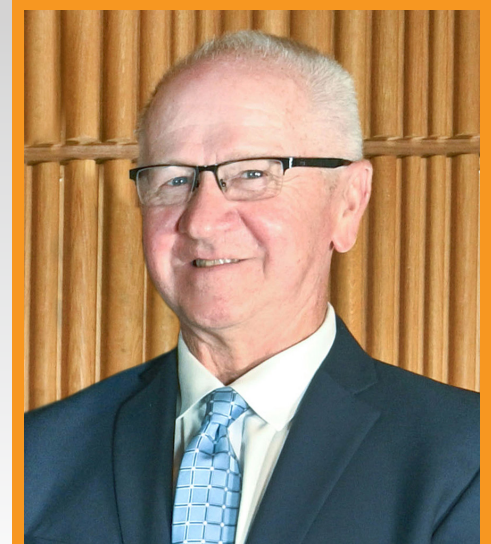
It is with a great deal of appreciation and gratitude that we embrace the past, value our employees, and support our customers. As always, Ford Meter Box appreciates your business as we continue to navigate through the challenges we all face in today's business climate.

Stay safe and stay healthy,

*Tom Lower*

Senior Vice President

Sales & Marketing



*Tom Lower*

